



Product Communication



Type: **EMEA Product Announcement**
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Subject: **CN3 & Ruggedness: MIL-STD-810 and 1.8m Drop Specification**

As a result of Intermec's on-going investment in product enhancements for the CN3 Series, the CN3 mobile computer will now meet a 1.8m drop specification as defined by the United States Army's Developmental Test Command Standards MIL-STD-810G. This specification change will apply to all CN3 model configurations. With the 30 cm increase in drop test specifications, from 1.5 m to 1.8m customers have an additional assurance that the CN3 will minimize the risk of lost data and productivity and, therefore, deliver a lower total cost of ownership.



Because Intermec conforms to the industry's fully rugged drop test standards, as defined by the U.S. Army's Developmental Test Command Standards, MIL-STD-810G, **the handheld unit is dropped 26 times on all faces, sides and corners per the test specifications. These tests are performed to ensure that the CN3 your customer purchases will meet the most demanding in-field mobile work environments.**

The CN3's *fully* rugged, industrial grade classification, combined with its compact PDA style form factor and full feature functionality, makes it a stand out. The primary competitor, Motorola MC75, lists a *rugged or durable* classification and does not test or conform to the ultra tough 810 standard of 26 drops to all surfaces – especially the corners.

How can you ensure that this change benefits your customer?

Besides informing your customers that the CN3 models now meet a 1.8m drop specification, no additional activities are required. As design enhancements have been introduced over a period of time, all CN3 customers can be assured that they have a fully rugged handheld unit. **No change in part number, pricing or warranties will be implemented.**

If you have additional questions regarding this change in product specification, please see the **“CN3 Raises the Bar Questions & Answers”** and the rugged video able to download located on the CN3 Launch Kit site.

[Honours Partner Path \(note: your GSS login and password are required\)](#)

To access the CN3 launch kit, go to <http://www.intermec.com/>. Click on **Partner Login** in the upper right hand corner of the main home page. Access the GSS using your Global Sales and Service login and password. Then, click on **Product Tools** in the main body of the page, then **Launch Kits**

If you have any questions regarding this announcement please contact:

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